

Better Audits Through Improved Data Collection & Analysis

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Presentation Overview



- Introduction & Company Background
- What Often Goes Wrong In A Standard Audit Approach?
- Examples: Negating/Bypassing Security Defenses
- How To Evaluate Technical Data Independent Of The Client's Explanations
- Understanding Basic Networking Technology Designs
- Evaluating Vulnerability Risk Exposure
- An Effective Technical Data Analysis Process
- Examples "Thinking Strategically"
- Risk Assessment Process Output
- Questions & Answers

Commercial Security Consulting

- Extensive experience in strategic & tactical enterprise security:
 - Energy
 - Banking and Finance
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- Extensive experience in strategic & tactical national security work:
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 - SECRET
 - TOP SECRET















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- Cryptography
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- High Speed Databases
- Military/Defense Solutions
- Commercial Applications













Education & Training

Class Motto for our Advanced Cyber Crimes Investigations Course:

"No logs, no evidence, no suspects, and no obvious place to begin? NO PROBLEM!"







SPECIAL NOTE:

ONLINE HANDOUT VERSION CONTAINS A TRUNCATED OUTLINE OF THIS SESSION.

GRAY HAT RESEARCH CUSTOMER CASE HISTORY EXAMPLES AND PROPIETARY METHODOLOGY SLIDES HAVE NOT BEEN INCLUDED.



What Often Goes Wrong In A Typical IT Audit Approach?



Answer: The Audit Process Is At The Mercy Of The Client

- A client may supply incomplete, misleading, conflicting, or inaccurate information, or may not know enough to volunteer the right information
- The effort to obtain missing data and resolve discrepancies may take days, weeks or even months
- Key stakeholder interviews may produce self-serving results, or incomplete, erroneous or misleading information
- Even when discrepancies appear "resolved", it does not mean they actually are. Later findings may start the data discovery process again, dragging the audit out further
- In a worse case scenario, significant data input errors may escape detection, potentially negatively impacting the results.

No wonder the audit process is lengthy, time consuming and typically produces results tied to standards compliance, rather than to the requirements of genuine security.



Solutions:

Evaluate Technical Data Independent of the Client's Explanations



Effective Technical Data Collection & Analysis Techniques, Part 1 of 5:

- 1. Discard the notion of a checklist compliance "audit" up front
- 2. Thoroughly understand your client's business first before starting your examination of the client's technology
- 3. Throughout the assessment process, examine the broadest possible view of each data layer first in terms of the applicable dependent business processes
- 4. Examine each new technical data layer in context of the defenses or weaknesses of the previous layer
- 5. <u>Expect</u> discrepancies and incomplete data; resolve discrepancies and omissions before moving further
- 6. If you aren't noticing a significant client technical data error/data omissions rate (10–30%), don't assume your client's input data is solid and complete. Rather, it means something is wrong in your data analysis and interpretation process. No customer provided data set is <u>ever</u> anywhere close to accurate or complete.

If necessary, get help from co-workers and start the technical analysis process over again.

Effective Technology Collection & Analysis Considerations, Part 2 of 5:



- 7. Start with the broadest possible interpretation of your client's network connectivity, starting from the outside and working in. This means starting with your client's upstream ISP(s) and working your way inwards through your client's perimeter defenses including all client locations and any interconnected client or vendor locations, too
- 8. All routers and switches along the Internet connectivity path both to and associated with the perimeter defenses must be examined with equal intensity as the firewall(s), Intrusion Detection and Internet facing servers and applications
- 9. Determine what network traffic types are allowed and which are rejected, along with how and why
- 10. Keep in mind that the positive impact of each defense technology may be reduced, offset or bypassed by weaknesses elsewhere. In fact, this is the rule more than the exception. Make a specific point to look for such effects when examining each defensive precaution.



Technology Collection & Analysis Considerations, Part 3 of 5:

- 11. In your evaluation process, keep in mind that efficient and/or automated Auditing, Detection, Reporting, Case Tracking and Reaction capability can partially or largely offset the effects of other security weaknesses, although not entirely
- 12. When such systems are missing or inefficient, the impact of other security weaknesses should be weighted substantially greater in priority
- 13. Also consider the impact of *compartmentalization*: a network divided into zones to facilitate the natural containment of any breaches as well as allow prioritization of remediation efforts
- 14. Reduction of secondary vulnerability exposure can often be counted as high or higher as a reduction of primary vulnerability exposure.

Simple Networking Technology Examples follow next.



No Compartmentalization = Substantial Total Risk





Some Compartmentalization = Less Total Risk





Extensive Compartmentalization = Least Total Risk



Network design matters: Here the underlying equipment configuration remains the same, but is configured to present significantly less risk to this client's sensitive payroll information.



Technology Analysis Considerations, Part 4 of 5:

- Carefully consider multiple "What If" scenarios for each cyber defense: "What If" the primary defense fails? (examples to follow)
- Factor in the positive impact of effective secondary defenses by reducing the negative impact of primary defense vulnerabilities
- Factor in the negative impact of missing or ineffective secondary defenses by giving greater weight to primary defense vulnerabilities

More Networking Technology Design examples follow next.



Technology Analysis Considerations, Part 5 of 5:

- 15. Remember that hackers don't "play fair"
- 16. Any entry point into the network is equal fair game for hackers
- 17. Therefore all entry points into the network should be of equal assessment concern to you
- Assess the risk from interconnected partner, supplier or customer networks; this can often be done indirectly without direct assess to those networks
- 19. When a high level risk assessment of an interconnected network is not possible, treat such interconnections as a threat similar to the Internet.

Examples Follow.



Technical Data Analysis Process Summary

- Once again, discard "checklist compliance" type thinking
- For your assessment report purposes, try not to think in terms of cyber security threats and vulnerabilities (attacks and defenses)
- Instead, think *risk management*
- While a risk management strategy resonates strongly with upper executives, its output is no better than the assessor's understanding and analysis of the technology compromising the network
- Again, the best place to start your technical analysis is with your client's network diagrams.



Want To Learn More?

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Next Class Date:

March 11 - 14: Montgomery College, Houston, Texas



Security in the News

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Volume 3, 4th Edition

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Finding the Enemy Within:

Psychological Profiling Improves Protection Against Present and Future Insider Threats



The greatest threat to an organization's information assets is not found in the world of technology. A company's greatest liability is its people: the employees and personnel charged with making the business run.

One of these people can destroy your business.



Whether through negligence, carelessness, circumvention of policy, or

deliberate the assets, interr risk exposure physical solu access can n

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